



***Expand
your
possibilities***



www.fordaq.com



A simple and effective
communication and information
network, tailored to the needs
of the timber professional

*“FORDAQ helps us follow
market evolution”*

*Jean-Pierre and Axel Daoût
Importers/Exporters/European hardwoods
producers
Cofabois - Belgium*



Take advantage of our solutions.

Timber companies from all over the world are successfully using the global trading platform of FORDAQ.

Using simple software they communicate what they want to buy and sell.

They also have access to the latest timber offers and requests of other companies.

And they get in touch directly with the companies they want to do business with.

Bringing you quality market information and helping you communicate efficiently is the core of our business

“FORDAQ is a showcase for all my products”

Stepano Florian
Sawmiller/panels producer/exporter
Florian Legno- Italy



Summary of postings in a product category

- Use the FORDAQ marketplace to check online what more than 1.800 companies are offering and requesting. Do this in just a few minutes using very simple search tools.
- You can access the full specifications of any posting and obtain the contact details of the companies that have posted them.

The screenshot displays the FORDAQ website interface. At the top, there's a navigation bar with 'FORDAQ The timber network' and 'WISA wood products'. Below this, a search bar is visible. The main content area is titled 'SELLERS OFFERS - SAWN TIMBER SOFTWOOD'. It features a table with columns for Product, Quantity, Company, Species, Country, Volume, Width, Length, Quality, and Price. The table contains several rows of data, including product details like 'Sawn Softwood' and 'Sawn Softwood (Kieferholz)'. The interface also includes a sidebar with navigation options and a footer with contact information.

Details of a posting

- Use the FORDAQ marketplace to post your own offers and requests. They will be made visible to all members of FORDAQ in their own language. Any of these users will be able to get directly in contact with you.
- All your postings are kept in a virtual library. This enables you to update your requests and offers on FORDAQ in record time.

The screenshot displays the FORDAQ website interface showing the details of a specific posting. The main heading is 'Request ref: 20442'. Below this, there's a section for 'Supplier' with contact information for 'Sawmiller/panels producer/exporter'. The 'Product' section provides detailed specifications for 'Sawn Softwood (Kieferholz)', including quantity, species, country, volume, width, length, quality, and price. The interface also includes a sidebar with navigation options and a footer with contact information.

“Using FORDAQ
I find faster the
products I need”

Alberto Seralvo
Importer/Exporter/Veneer producer
Giacomo Seralvo e Figli - Italy



The Postman mail

- Every day FORDAQ sends you by email the offers and requests introduced the previous day by other members which fit your activity profile. In less than 5 minutes, you are informed of new business opportunities for your company.
- Offers and requests you introduce in the FORDAQ marketplace will also be distributed via the Postman to the right trading partners.

The screenshot shows an email interface with a header for 'MY Postman' and 'FORDAQ'. The main content consists of several tables of wood product listings. Each table has a header row with columns: Reference, Buyer, Species, Origin, Volume, Thickness, Width, Length, Quality, Price, Incoterm, Region, and Country. The listings include details such as 'Laminated veneer', 'Solid wood', and 'Veneer' from various origins like France and Portugal.

“Fordaq helps me find new business partners”

Olivier Dupuis
Sawmiller/exporter
Ets. Dupuis Fils - France



An entry in the Gold members directory



- Your insertion in our directory is a point of reference for you to be found by new trading partners.
- You can also use the directory to gather information about the activities and products of companies you want to do business with.

The advanced member search



- You can easily find new potential trading partners using advanced search features.
- You can search by activity, products and even the species they buy and sell.

Web marketing

We help you make the best use of Internet for your marketing

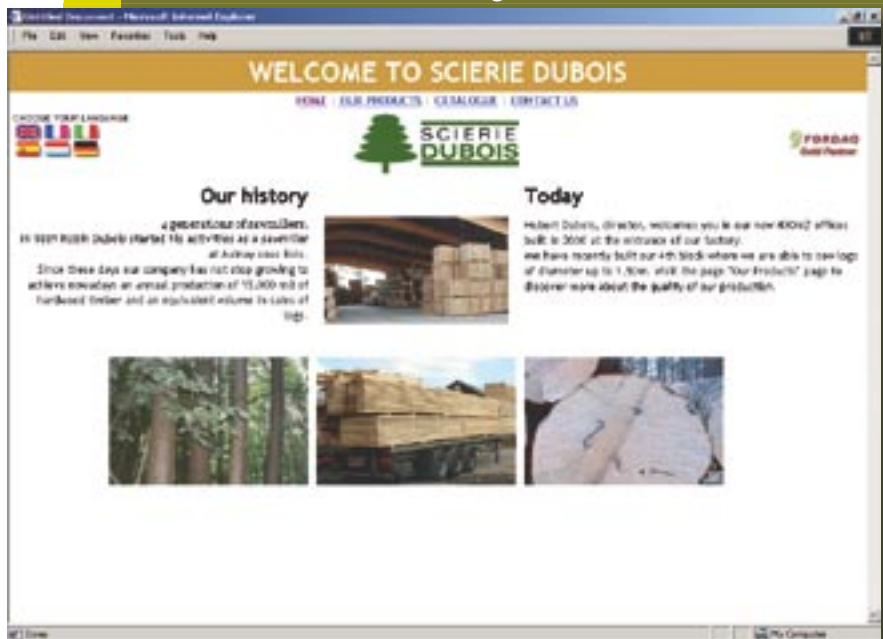
Banner advertising

- Optimise your advertising on the web and bring quality visitors to your web site.
- By placing your banner on FORDAQ you will speak directly with an audience of hundreds of timber professionals that visit the site every day.



Web site creation and hosting

- If you still don't have a presence on Internet, FORDAQ helps you create one.
- Using simple tools you can make your own web site and transform it in a real sales channel.



Who is on FORDAQ

More than 1.800 timber companies from 83 countries use FORDAQ.

Among them are some of the most important names in the timber industry.

Members - by region (June 2002)

EUROPE: 1.663

Benelux: 665 Eastern Europe: 101
 France: 499 Scandinavia: 74
 Italy: 180 Other Europe: 73
 Spain: 121

NORTH AMERICA: 34

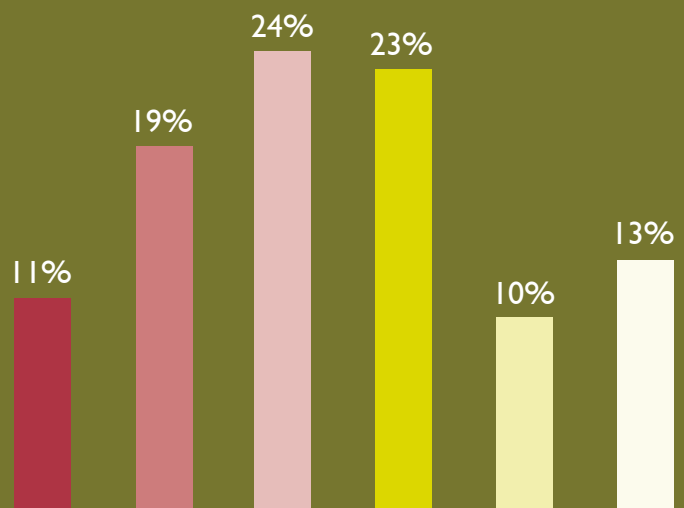
ASIA: 67

AFRICA: 48

SOUTH AMERICA: 22



Members' activity



Log suppliers Furniture/joinery
 Sawmills Pallets/packaging
 Importers/distribution Others

- Maderas Verdaguer sa
- Margaritelli Semilavoratori Spa
- Florian Legno Spa
- Giacomo Seralvo e Figli Spa
- Motta Tranciati Legno Spa
- Vasicos Center srl
- Ulrich Thiele GmbH
- Leyenaar Taapken Lamaker BV
- Dekker Hout den Haag BV
- Jewe Houtwarenfabriek BV
- Indufor NV
- Frans Trap NV
- Giorgio Marin SpA - Timber Supplies
- Grouazel Sarl
- La Scierie Ardennaise
- Industrie du Bois de Neuvy
- Guyane Sciage
- UPM-Kymmene Wood
- Reitz Sas
- Vignon Bois sa
- Boueix-Lecour sa
- Scierie Joslet
- Junnikkalan Saha Oy
- Cerland
- Scierie Archimbaud & Fils
- Gaudelas sa
- Bial - Weimerskirch
- Tarteret
- Scierie du Perche
- Bruno Liabeuf
- IPA Srl
- Garzitto SpA
- Intlekofer AG
- Piveteau sa
- Scierie Christian Bedouet
- Tarriks
- Finnortimber Oy
- Scierie Croix Maître Renault
- Energiapuu Oy
- Ets Masson
- Scieries du Maine
- Ets Heraud
- Cofabois sa
- Centre Bois Massif
- C.I.D.
- Koskisen Oy
- Scieries Associées de Tronçais
- 3A Lance Beausire
- Raison Bois & Débits
- Normandie Bois Entreprises
- Société Alsacienne de Bois et Panneaux
- Hublet sa
- Roland Bedouet sarl
- Saonoise des Résineux

Join FORDAQ and ensure the success of your timber business

We offer you several membership options.

In the table below you can check the features available in each of our packages.

Membership options

FEATURES	BRONZE	SILVER	GOLD
THE MARKETPLACE			
Number of users / passwords	1	2	5
Read and reply to offers and requests from other companies	YES	YES	YES
Post your own offers and requests and receive proposals	YES	YES	YES
Business card with your contact details in your postings	YES	YES	YES
Company logo and slogan in your business card	YES	YES	YES
Link from your business card to your web site	NO	YES	YES
Link from your business card to your electronic catalogue	NO	NO	YES
Your contact details also visible to visitors	NO	NO	YES
POSTMAN			
Send your postings to profiled buyers and sellers and receive the latest offers and requests every day by email	YES	YES	YES
MEMBER DIRECTORY			
Entry in the directory	YES	YES	YES
Search functions in the member directory	YES	YES	YES
Company logo and slogan in your entry	YES	YES	YES
Advanced member search	NO	YES	YES
Link to your web site	NO	YES	YES
Link to your electronic catalogue	NO	NO	YES
GOLD PARTNERS DIRECTORY			
Entry in the Gold partners directory (visible to visitors)	NO	NO	YES
ADVERTISING			
Your banner displayed in the FORDAQ search results	NO	NO	YES

For more information

visit our site www.fordaq.com

write to info@fordaq.com

or contact one of our **local offices**

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